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ACADEMIC APPOINTMENTS (fully authorized to work in the USA as a permanent resident)

<i>August 2020 to date</i>	Florida International University, College of Business Assistant Professor, Department of Marketing and Logistics
<i>August 2017 to July 2020</i>	The Pennsylvania State University, University College Assistant Professor, Department of Project and Supply Chain Management
<i>November 2011 to date</i>	Politecnico di Milano, Graduate School of Management Adjunct Faculty, Supply Chain and Operations Management (<i>July 2017 to present</i>) Lecturer, Supply Chain Management (<i>January 2015 – July 2017</i>) Teaching and Research assistant (<i>November 2011 – December 2014</i>)
<i>March 2019 to date</i>	Swiss School of Business and Management Adjunct Faculty, Operations Management
<i>April 2018 to date</i>	Universidad De Las Americas, Postgraduate School Adjunct Faculty, Operations Management

OTHER ACADEMIC APPOINTMENTS

<i>2022 to date</i>	European Union Commission, Public Procurement Expert Included in the public procurement expert task-force for promoting open data and transparency in public procurement.
<i>2022 to date</i>	UK Department of Education, Public Procurement Expert Participation in seminar and dissemination events for the design and development of commercial capabilities in procurement.
<i>2018 to date</i>	International Research Study of Public Procurement, Research Leader Leading a research group of academics worldwide in bridging public

- procurement research with practitioners' needs
NIGP: the institute of public procurement, Academic Board Member
 2018 to date Member of the Faculty Advisory Board; Ad-hoc collaborator in several government-related projects
- 2019 – 2020 **Paul Lawrence fellow, Case research foundation**
 Research Fellow, Case research in Operations Management
- 2021 – 2022 **Gordian, external academic advisor**
 Evaluation of Job Order Contracting as a project delivery method
- Portugal Ministry of Health, external academic consultant**
 2019 – 2020 Member of the Health Procurement evaluation taskforce (with University of Lisbon)
 Design of an evaluation methodology for procurement in Portuguese health institutions
- 2015 – 2017 **Politecnico di Milano, Graduate School of Management**
 Vice-Director, AXA Master in General Management (Jun 2015 – Dec 2017)
 Vice-Director, UBIS Master in ICT and Business Management (Dec 2015 – Nov 2017)

EDUCATION

December 2014, **Doctor of Philosophy in Management Engineering (degree with merit)**

Politecnico di Milano (Milan, Italy)

Dissertation: “*Creating Value through Public Procurement: organizational levers to improve procurement performance in the public sector*”

Dissertation Committee: Prof. Stefano Ronchi; Prof. Helen Walker; Prof. Erik Van Raijk

July 2011, **Master of Science in Management and Industrial Engineering (110/110 cum laude)**

Dissertation: “*Achieving innovation through supplier collaboration: what is the role of the purchasing department?*”

Politecnico di Milano, Milan, Italy

Dissertation Chair: Prof. Stefano Ronchi

July 2009, **Bachelor of Science in Management and Industrial Engineering (107/110)**

Politecnico di Milano, Milan, Italy

Dissertation Chair: Prof. Maria Caridi; Prof. Giancarlo Giudici

TEACHING EXPERIENCE

- Florida International University**
- 2020 to date*
- TRA 4721 – Global Logistics (Undergraduate)
 - SCM 6136 – Purchasing and Inventory Management (Master)
- Penn State University**
- 2017 - 2020*
- SCM 301 – Introduction to Supply Chain Management (Undergraduate)
 - SCM 460 – Purchasing and Supply Management (Undergraduate)
 - SCM 496 – Applied Topics in Supply Chain Management (Undergraduate)
 - MIS 404 – Supply Chain Processes Management with SAP-ERP (Undergraduate)
- Universidad de las Americas**
- 2018 to date*
- MDO 120 – Gestion de las Operaciones/Basics of Operations Management (MBA)
- Politecnico di Milano Graduate School of Management**
- 2013 to date*
- Supply Chain Management (MBA)
 - Decision making and negotiation (MBA)
 - Business Process management (MBA)
 - Project management (MBA)
 - Introduction to Public Procurement (MBA)
- Politecnico di Milano – Management Engineering degree**
- 2012 - 2017*
- Basic of Business Management and Organization (Bachelor)
 - Business process management (Bachelor)
 - Supply Chain Management (Master)
 - Purchasing and Supply Management (Master)
 - Supplier Relationship Management LAB (Master)

PUBLICATIONS

Published peer-reviewed Articles

1. Patrucco A., Schoenherr T., Moretto A., “The value of data-driven category management: a case for teaching data analytics to purchasing and supply management students.” *Transportation Journal*, accepted for publication.
2. Trabucchi D., Patrucco A.S., Buganza T., Marzi, G. (2023) "Is transparency the new green? How business model transparency influences digital service adoption." *Technovation*, 126, August 2023, 102803.
3. Patrucco A.S., Luzzini D., Krause D., Moretto A. "What is the right purchasing strategy for your company? The fit between strategic intent, strategic purchasing and perceived environmental uncertainty", *International Journal of Physical Distribution and Logistics Management*, <https://doi.org/10.1108/IJPDLM-07-2021-0286>
4. Hanfield R., Patrucco A. S., Wu Z., Yukins C., Slaughter T. (2023) “A new acquisition model for the next disaster: overcoming disaster federalism issues with a strategic application of the National Stockpile.” *Public Administration Review*, <https://doi.org/10.1111/puar.13656>
5. Dimand A., Patrucco A.S., Rodriguez-Plesa E., Hiriscau A. (2023) “Social Equity in Federal Contracting During Emergencies: A Portfolio Management Perspective.” *Public Administration Review*, <https://doi.org/10.1111/puar.13614>
6. Ciccullo F., Pero M., Patrucco A.S. (2023) “Designing circular supply chains in start-up companies: evidence from Italian fashion and construction start-ups.” *International Journal of Logistics Management*, Vol. 34 No. 3, pp. 553-581. <https://doi.org/10.1108/IJLM-04-2022-0158>
7. Kahkonen A. & Patrucco A. S. (2022). “A purchasing and supply management view of supply resilience for better crisis response”. *Journal of Purchasing and Supply Management*, <https://doi.org/10.1016/j.pursup.2022.100803>
8. Patrucco A.S., Dimand A., Neshkova M. (2022), “How can procurement create (sustainable) public value under the Bipartisan Infrastructure Deal?”. *Public Administration Review*. <https://doi.org/10.1111/puar.13575>
9. Agasisti T., Frattini F., Patrucco A.S., Pero M., Soncin M. (2022) "Quality and scalability of blended learning in post-graduate management education: conceptual issues and empirical evidence". *Journal of Management Education*. <https://doi.org/10.1177%2F10525629221103826>
10. Di Francesco, R., Luzzini, D., & Patrucco, A. S. (2022). Purchasing realized absorptive capacity as the gateway to sustainable supply chain management. *International Journal of Operations and Production Management*, 42(5), 603-636. <https://doi.org/10.1108/IJOPM-10-2021-0627>
11. Knight, L., Tate, W., Carnovale, S., Di Mauro, C., Caniato, F., Gualandris, J., Johnsen, T., Matopoulos, A., Meehan, J., Miemczyk, J., Patrucco, A. S., Schoenherr, T., Selviaridis, K., Toubolic, A., & Wagner, S. (2022). Future Business and the Role of Purchasing and Supply Management: Opportunities for ‘business-not-as-usual’ PSM research. *Journal of Purchasing and Supply Management*, 28(1), 100753.
12. Patrucco A. S., Canterino F. & Minelgaite I. (2022). “How do Scrum Methodologies Influence the Team’s Cultural Values? A Multiple Case Study on Agile Teams in Nonsoftware Industries”. *IEEE Transactions on Engineering Management*. <https://doi.org/10.1109/TEM.2022.3146717>
13. Patrucco A. S., Harland C., Luzzini D., & Frattini F. (2022). “Triadic supplier relationships in collaborative innovation projects: a relational view perspective”. *Supply Chain Management: an International Journal*, 27(7), 108-127 <https://doi.org/10.1108/SCM-05-2021-0220>
14. Patrucco A. S., Moretto A., Trabucchi D., & Golini R. (2022). “Beyond innovative business models:

- how do digital technologies boost buyer-supplier collaborations and supply chain performance?" *Research Technology Management*, 65(1), 48-58. <https://doi.org/10.1080/08956308.2021.1999131>
15. Patrucco, A.S., Rivera, L., Mejía-Argueta, C. and Sheffi, Y. (2022). "Can you grow your supply chain without skills? The role of human resource management for better supply chain management in Latin America". *The International Journal of Logistics Management*, 33(1), 53-78. <https://doi.org/10.1108/IJLM-11-2020-0426>
 16. Patrucco A., Frattini F., DiBenedetto A. (2022) "Performance measurement systems in buyer-supplier collaboration in innovation projects: the role of purchasing absorptive capacity". *Supply Chain Management: An International Journal*, 27(2), 207-231. <https://doi.org/10.1108/SCM-11-2020-0551>
 17. Patrucco A. S., Trabucchi D., Frattini F., & Lynch J. (2022). "The impact of Covid-19 on innovation policies promoting Open Innovation". *R&D Management*, 52(2), 273-293. <https://doi.org/10.1111/radm.12495>
 18. Harland C., Knight L., Patrucco A. S., Lynch J., Telgen J., Peters E., Tatrai T., & Ferk P. (2021). "Practitioners' learning about healthcare Supply Chain Management in the Covid-19 Pandemic: a public procurement perspective". *International Journal of Operations and Production Management*, 41(13), 178-179. <https://doi.org/10.1108/IJOPM-05-2021-0348>
 - Public Procurement Community Engagement paper with open access sponsored by NIGP: The Institute for Public Procurement
 19. Ramos E., Patrucco A. S., & Chavez M. (2021). "Dynamic capabilities in the "new normal": a study of organizational flexibility, integration, and agility in the Peruvian coffee supply chain". *Supply Chain Management: An International Journal*, 33(1), 53-78. <https://doi.org/10.1108/SCM-12-2020-0620>
 20. Harland C., Essig M., Lynch J., & Patrucco A. S. (2021). "Policy-led public procurement: does strategic procurement deliver?". *Journal of Public Procurement*, 21(3), 221-228.
 21. Patrucco A. S., & Kahkonen A. (2021). "Agility, adaptability, and alignment: new capabilities for PSM in a post-pandemic world". *Journal of Purchasing and Supply Management*, 27(4), 1007-19.
 22. Maestrini V., Luzzini D., Patrucco A.S., Caniato F., Maccarrone P. (2021) "Supplier performance measurement system use, relationship trust, and performance improvement: a dyadic perspective". *International Journal of Logistics Management*, 32(4), 1242-1263.
 23. Maestrini V., Luzzini D., & Patrucco A.S. (2021). Measuring performance beyond the company boundaries: more a need than a challenge. *Rutgers Business Review*, 6(1), 57-70.
 24. Patrucco, A. S., Moretto, A., & Knight, L. (2021). Does relationship control hinder relationship commitment? The role of supplier performance measurement systems in construction infrastructure projects. *International Journal of Production Economics*, 108000.
 25. Zasa F., Patrucco A.S., Pellizzoni E. (2021), "Managing the hybrid organization: how can agile and traditional project management coexist". *Research-Technology Management Journal*, 64(1), 54-63.
 26. Patrucco A.S, Glas A., Agasisti T. (2020) "Structuring public procurement in local governments: the effects of centralization, standardization, and digitalization on performance". *Public Performance and Management Review*, 44(3), 630-656.
 27. Moretto A., Patrucco A.S., Walker H., Ronchi S. (2020) "Procurement organisation in project-based setting: a multiple case study of engineer-to-order companies". *Production Planning and Controlling* <https://doi.org/10.1080/09537287.2020.1837938>.
 28. Román I., Ramírez M., Ramos E., Patrucco A. (2020). "The value of supply chain integration in the Latin American agri-food industry: trust, commitment, and performance outcomes". *International Journal of Logistics Management*, 32(1), 281-301.
 29. Patrucco, A. S., Ciccullo F., Pero M. (2020). "Industry 4.0 and supply chain process reengineering: a co-production study of materials management in construction". *Business Process Management Journal*, 26(5), 1093-1119
 30. Moretto, A., Patrucco, A. S., Harland C. (2020) "The dynamics of reshoring decision-making

- initiatives: what is the role of the purchasing department?”. *International Journal of Production Research*, 58(19), 5929-5944.
31. Patrucco A., Luzzini D., Moretto A., Glas A. (2020) “Obtaining supplier commitment: antecedents and performance outcomes”. *International Journal of Production Economics*, 220(107449).
 32. Patrucco A., Luzzini D., Moretto A., Ronchi S. (2019) “Organizational choices in public procurement: what public management can learn from the private sector?”. *Local Government studies*, 45(6), 977-1000.
 33. Bianchi M., Marzi G., Zollo L., Patrucco A. (2019) “Beyond Customer Needs Software Development: An Empirical Investigation of Its Forms and Individual-Level Causes”. *International Journal of Production Research* 57(22), 7189-7208.
 34. Harland C., Telgen J., Callender G., Grimm R., Patrucco A.S. (2019) “Implementing government policy in supply chains: an international coproduction study of public procurement”. *Journal of Supply Chain Management*, 55(2), 6-25.
 - JSCM highly commended paper, 2021
 35. Patrucco, A., Luzzini, D., Moretto, A. and Ronchi, S. (2019), "Attraction in buyer–supplier relationships", *Business Process Management Journal*, Vol. 25 No. 2, pp. 347-367.
 36. Patrucco, A., Luzzini D., Ronchi S., Walker H. (2019) “Which shape fits best? Designing the organizational form of local government procurement”. *Journal of Purchasing and Supply Management*, 25(3), pp-1-17.
 37. Santandrea, M., Agasisti, T., Giorgino, M., & Patrucco, A. S. (2018). Business models in the search for efficiency: the case of public financial intermediaries. *Public Money & Management*, 38(3), 234-243.
 38. Moretto, A., Ronchi, S., & Patrucco, A. S. (2017). Increasing the effectiveness of procurement decisions: The value of big data in the procurement process. *International Journal of RF Technologies*, 8(3), 79-103.
 39. Patrucco A.S., Luzzini D., Ronchi S., (2017) "Achieving innovation through supplier collaboration: the role of the purchasing interface", *Business Process Management Journal*, Vol. 23(6), pp.1270-1289
 - Best Ph.D. paper award at the 2013 EUROMA conference
 40. Patrucco, A. S., Luzzini, D., & Ronchi, S. (2017). Research perspectives on Public Procurement: content analysis of 14 years of publications in the Journal of Public Procurement. *Journal of Public Procurement*, 17(2)
 41. Patrucco, A. S., Pellizzoni, E., Buganza, T., (2017). The design process of corporate universities: a stakeholder approach. *Journal of Workplace Learning*, 29(4), 304-318.
 42. Patrucco, A. S., Luzzini, D., Ronchi, S., Essig, M., Amann, M., & Glas, A. H. (2017). Designing a public procurement strategy: lessons from local governments. *Public Money & Management*, 37(4), 269-276.
 43. Patrucco, A. S., Scalera, V. G., & Luzzini, D. (2016). Risks and governance modes in offshoring decisions: linking supply chain management and international business perspectives. *Supply Chain Forum: An International Journal*, 17(3), 170-182.
 44. Patrucco, A. S., Luzzini, D., & Ronchi, S. (2016). Evaluating the effectiveness of public procurement performance management systems in local governments. *Local Government Studies*, 42(5), 739-761.

Published peer-reviewed Book Chapters

1. Román I., Ramírez M., Ramos E., Patrucco A., Flanigan M. (2020) Modeling the Integration in the Peruvian Quinoa Supply Chain: A Sustainability Perspective. In: Mrugalska B., Trzcielinski S.,

- Karwowski W., Di Nicolantonio M., Rossi E. (eds) *Advances in Manufacturing, Production Management and Process Control*. AHFE 2020. *Advances in Intelligent Systems and Computing*, vol 1216. Springer, Cham
2. Patrucco A.S., Glas A.H. (2020). "Procurement at the Local Level". In: Farazmand A. (eds) *Global Encyclopedia of Public Administration, Public Policy, and Governance*. Springer, Cham
 3. Patrucco, A., Harland, C., Lynch, J., Tatrai T., Telgen, J. (2018). "Collaborative Public Procurement: an initial conceptual framework", in Thai K, Salia P., Mwakibinga F. Eds. *Advancing Public Procurement: theories and practices*. ISBN: 0-9668864-8-8 (Chapter 13), p. 285-302
 4. Harland, C., Lynch, J., Telgen, J., Callender, G., Tatrai T., and Patrucco, A. (2018). "International Research Study of Public Procurement", in Manunza, E., and Schotanus, F. Eds. *The Art of Public Procurement*. ISBN: 978-90-365-4561-7 (Chapter 2), p. 29-45.
 5. Agasisti T., Marchio G., Patrucco A., Ronchi S. (2016). "L'organizzazione degli acquisti negli atenei: rilievi sperimentali", in "Gli acquisti nelle Università: tra normative e competizione". *Il Mulino*
 6. Patrucco, A., Luzzini D., Ronchi S. (2015). "Improving new product development performance – the mediating effect of supplier involvement and the role of the purchasing function". *Scholars press*

Research reports

1. Peters E., Uenk N., Oortwijn A., Knight L., Telgen J., Harland C., Tatrai T., Patrucco A. S., Lynch J., Ferk P. (2022), "Material Supply Strategy in A Crisis – Part 1. Supply strategies and their consequences in the Netherlands". Private access (contact authors for the full report).
2. Patrucco A. S., Dimand A. (2021), "Job Order Contracting as A Project Delivery Method: Challenges and Opportunities", NIGP-Gordian (**published online at:** <https://www.gordian.com/uploads/2021/11/2021-NIGP-Research-Report-JOC-Project-Delivery-Method.pdf>).
3. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Kull T. (2021), "Assessing State PPE Procurement during COVID-19", NASPO (**published online at:** <https://www.naspo.org/assessing-state-ppe-procurement-during-covid-19-a-research-report/>).
4. Patrucco A.S., Lynch J., Harland C., Telgen J., Tatrai T. (2019). "Exploring Collaborative Public Procurement practices", NIGP: The Institute for Public Procurement (**published online at:** https://www.nigp.org/docs/default-source/resource-library/uploads/art-exploring-collaborative-public-procurement-practices-cips-nigp-2018.pdf?sfvrsn=6b594760_0).
5. Patrucco A.S., Luzzini D., Ronchi S. (2017). "How purchasing contributes to firms' competitive advantages? Enabling purchasing characteristics in supporting supplier collaborative innovation". *Excellence HA*, Vol. 9, pp. 10-14.

Publications in professional journals and magazines

1. Patrucco A.S., Dimand A. (2023). "Unpacking the role of contracting professionals in strategic procurement management." *Contract Management Magazine*.
2. Brown A., Patrucco A.S., Horn R. (2022). "How job order contracting improves construction efficiency". *International Construction*. (**published online at:** <https://www.international-construction.com/news/how-job-order-contracting-improves-construction-efficiency/8020551.article>)
3. Patrucco A.S. (2020). "Una cadena de suministro resiliente". *Criterios Digital* (**published online at:** <https://criteriosdigital.com/empresa/apatrucco/comercio-internacional-suministros-crisis-mundial/>)
4. Yukins C., Handfield R., Kull T., Patrucco A. S. (2020). "Emerging From The Pandemic: U.S. Government Poised To Award 'Commercial Platforms' Contracts That Will Open Online Marketplaces To Federal Purchasers". *The Government contractor*, Vol. 62 No. 24, 171-176.
5. Patrucco A.S., Luzzini D., Ronchi S. (2017). "How purchasing contributes to firms' competitive

advantages? Enabling purchasing characteristics in supporting supplier collaborative innovation”.
Excellence HA, Vol. 9, pp. 10-14.

Interviews, podcast and media mentions

- Interview with Andy Brown for International construction: “construction’s supply chain challenges”; available at: <https://www.international-construction.com/news/video-interview-constructions-supply-chain-challenges/8019433.article>
- Interview with Terri Parker for 25 WPBF News: “Shortages continue as supply chain struggles to keep up with demand”; available at: <https://www.wpbf.com/article/shortages-continue-as-supply-chain-struggles-to-keep-up-with-demand/37763749>
- Gordian press release: “Research Indicates Job Order Contracting Saves Time Compared to Traditional Construction Project Delivery”; available at: <https://www.globenewswire.com/news-release/2022/02/08/2380931/0/en/Research-Indicates-Job-Order-Contracting-Saves-Time-Compared-to-Traditional-Construction-Project-Delivery.html>
- Procurated podcast - Episode 57: Job Order Contracting (JOC) as an Alternative Project Delivery Method; available at: <https://www.procurated.com/resources/episode-57-job-order-contracting-joc-as-an-alternative-project-delivery-method>
- Bicara supply chain podcast – Episode 140: The role of Human resources management for better SCM; available at: <https://podcasts.apple.com/us/podcast/140-the-role-of-human-resources-management-for-better-scm/id1481555420?i=1000529643905>

Papers under review

1. Patrucco A.S., Marzi G., Trabucchi D., “The interplay between absorptive capacity and big data adoption: the case of purchasing and supply management”. Under 3rd round review – *Technovation*.
2. Patrucco A.S., Schoenherr T., Moretto A., “Driving supplier commitment in strategic buyer-supplier relationships: how can buyers keep their customer of choice status?”. Major revision after 1st round review, *International Journal of Production Economics*.
3. Patrucco A.S., Ciccullo F., Seilvaridis K., “Exploring Project Management Method Choices and Supply Chain Integration Strategies for Innovation Projects: Unraveling the Role of Project Complexity”. Under first round review, *Journal of Business Logistics*.
4. Patrucco A.S., Dimand A., Agasisti T., Benedetti M., Gaeta M., Tangi L. “Solving Societal Challenges through Innovation Management in the Public Sector: The role of Public Procurement of Innovation.” Under first round revision – *Production Planning and Control*.

Work-in-progress books

1. Dimand A., Brunjes B., Patrucco A.S., “Teaching Public Procurement: Bridging Theory and Practice.” *Routledge*. Expected publication: end of 2023-beginning 2024.

Work-in-progress papers

1. Patrucco, A.S., Mejía-Argueta, C., Picanco V., Fransoo J., “Are supply chains moving toward AAA models? An empirical analysis of supply chain AAA capabilities in the new normal”. In preparation to be submitted, *Productions and Operations Management*.
2. Trabucchi D., Patrucco A.S., Buganza T., "The bright side of transparency: fostering trust in a world that seeks privacy". In preparation to be submitted, *Omega*.
3. Patrucco A. S., Wu Z., Hanfield, R., “An Update on Purchasing Portfolio for State Procurement”. In preparation to be submitted, *Journal Supply Chain Management*.

4. Gomes P., Graça S., & Patrucco A.S., “An Information Processing Theory Perspective on Supply Chain Digitalization, Circular Economy and Sustainable Outcomes”. In preparation to be submitted, *International Journal of Operations and Production Management*.
5. Patrucco A.S., Gupta S., Hiriscau A., “Supplier diversity, equity and inclusion in the public sector during emergencies”. In preparation to be submitted, *International Journal of Operations and Production Management*.
6. Patrucco A.S., Trabucchi, D., Buganza, T., Bellis, P. “Learning From Project Failures: Exploring Resource Orchestration Capabilities and Behavioral Biases in Buyer-Supplier Collaborations.” In preparation to be submitted – *IEEE Transaction on Engineering Management*.

Conference and workshop presentations

1. Patrucco A.S., Ciccullo F., Seilvaridis K., “Supply chain integration for innovation projects: the role of project complexity and project management methods”. Book of abstracts – 2023 Production and Operations Management Society Annual Conference, Orlando, FL (presented by Patrucco A.S.).
2. Patrucco A. S., Wu Z., Hanfield, R., “An Update on Purchasing Portfolio for State Procurement”. Book of abstracts – International Purchasing and Supply Education Research Association Conference, Barcelona, Spain (presented by Patrucco A.S.).
3. Trabucchi D, Buganza T., & Patrucco A.S. (2022) The bright side of transparency: fostering trust in a world that seeks privacy. Book of abstracts - Decision Sciences Institute Annual Conference. (presented by Patrucco A.S.), Houston, TX.
4. Dimand A.M., Patrucco A.S, Rodriguez-Plesa E., & Hiriscau A. M. (2022). Social Equity in Federal Contracting: A Portfolio Management Perspective. Book of abstracts - Decision Sciences Institute Annual Conference. (presented by Patrucco A.S.), Houston, TX.
5. Patrucco, A.S., Mejía-Argueta, C., Picanco V., Fransoo J., “Are supply chains moving toward AAA models? An empirical analysis of supply chain AAA capabilities in the new normal”, 32nd annual POMS conference, Online.
6. Patrucco A.S., Dimand A., Neshkova M., “Enabling Hybrid Government to Create (Sustainable) Public Value under the Bipartisan Infrastructure Deal”, 32nd annual POMS conference, Online.
7. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Slaughter T. (2021), “Procurement to prepare for the next emergency: applying World War II mobilization efforts toward a more strategic use of the National Stockpile resources”, Public Administration Review Symposium *Redefining Public Administration* (November, 22th, online).
8. Patrucco A. S., Trabucchi D., Marzi G. (2021), “The interplay between absorptive capacity and big data adoption: the case of purchasing and supply management”, Technovation workshop *Beyond data fads* (October, 28th, online).
9. Patrucco A. S., Dimand A., Horn R. (2021), “Job Order Contracting as A Project Delivery Method: Challenges and Opportunities”, NIGP Virtual Forum (August 23rd – 25th, online).
10. Hanfield R.B., Patrucco A. S., Zhaohui W., Yukins C., Kull T. (2021), “Assessing State PPE Procurement during COVID-19”, National Contract Management Association, World Congress (July, 25th – 28th, Denver, CO).
11. Trabucchi D., Patrucco A.S., Buganza T. (2021), “The bright side of transparency: fostering trust in a world that seeks privacy”. 28th Innovation and Product Development Conference (Milan, 6th-8th June, online).
12. Patrucco A.S., Harland C., Luzzini D., Frattini F. (2021), “Triadic supplier relationships in collaborative innovation projects: a relational view perspective”. 16th CSMP European Research Seminar – Supply Chains in the New Normal (Milan, June 10th-11th, online).
13. Patrucco A.S., Ciccullo F., Seivaridis K. (2021), “Exploring the link between supply chain and

- project management strategies: opportunities and challenges”. 30th IPSERA conference (Knoxville, March 29th – April 1st, online).
14. Patrucco A., Schoenerr T., Moretto A. (2021), “Driving supplier commitment in strategic buyer-supplier relationships: how can buyers keep their customer of choice status?”. 30th IPSERA conference (Knoxville, March 29th – April 1st, online).
 15. Lynch, J., Harland C., Telgen, J., Patrucco, A., Ferk P., Knight L., Peeters E., Tatrai T., Uenk N., “Living in a Constant Crisis: Lessons for Public Procurement”. 30th IPSERA conference (Knoxville, March 29th – April 1st, online).
 16. Patrucco A., Moretto A., Luzzini D., Krause D. (2020) "Strategic fit for purchasing value creation: how do status and maturity enable strategy execution?" 15th CSMP European Research Seminar – Rethinking Supply Chains (Barcelona, June 18th-19th - online)
 17. Patrucco A.S., Knight L., Lynch J., Harland C., Tatrai T., Telgen J. (2019). “Collaborative public procurement initiatives and government objectives: is there a missing link?”. In proceedings of: 50th Decision Science Institute, New Orleans.
 18. Rivera L., Patrucco, A. S., Mejia C., Sheffi Y. (2019). “Human capital management impact on supply chain performance: the role of working relationships, skills, and training”. In proceedings of: 50th Decision Science Institute, New Orleans.
 19. Patrucco A.S., Pellizzoni E., Frattini F., DiBenedetto A. (2019) “The role of performance measurement systems in buyer-supplier collaboration in innovation projects: a multiple case study analysis”. In proceedings of: 50th Decision Science Institute, New Orleans.
 20. Patrucco A.S., Moretto A. (2019). "Improving the company spending: the Savingtools case". In Proceedings of: 2019 NACRA conference, Tempe AZ.
 21. Trabucchi D., Buganza T., Patrucco A.S. (2019). " Do you care how digital platforms use your data? The role of transparency in Data-Driven Business Models". In Proceedings of: 2019 R&D Conference, Paris, pp. 1-15.
 22. Patrucco A.S, Agasisti T., Ronchi S. (2019). “The impact of centralization, standardization and information systems support on procurement performance in local governments: a comparative study between Italy and USA” In Proceedings of: 28th IPSERA Conference, Milan, pp.1-10
 23. Moretto A., Caniato F., Patrucco A.S, Ronchi S. (2019). “Supply Chain Finance and Public Healthcare Procurement: the Equipment Finance opportunities” In Proceedings of: 28th IPSERA Conference, Milan, pp.1-10
 24. Patrucco A.S., Golini R., Ronchi S. (2018). “The role of technology in supporting supply chain collaboration: what’s next for purchasing and Industry 4.0?”. In Proceedings of: 25th EUROMA Conference, Budapest, pp.1-10
 25. Harland, C., Patrucco, A.S., Lynch, J., Telgen, J., Callender, G., Tatrai T. (2018). “Collaborative Public Procurement: a conceptual framework” In Proceedings of: 27th IPSERA Conference, ATHENS, pp.1-10
 26. Patrucco A.S, Ronchi S. (2018). “The value of vendor rating for public institutions: the impact of supplier measurement systems on Italian public works performance” In Proceedings of: 27th IPSERA Conference, Athens, pp.1-10
 27. Moretto A., Patrucco A.S (2018). “The dynamics of reshoring decision-making initiatives: what is the role of the purchasing department?” In Proceedings of: 27th IPSERA Conference, ATHENS, pp.1-10
 28. Patrucco A.S., Luzzini D., Moretto A., Ronchi S. (2017). “Attraction in Business Relationships: the strategic relevance of customer attractiveness to improve supply performance”. Proceedings of the 48th Decision Sciences Institute Annual Meeting (DSI 2017) - Buyer Supply relationships: Supply Network (Vol. 1)
 29. Patrucco A.S., Pellizzoni E., Luzzini D., Frattini F. (2017). “Innovation from the triadic perspective:

- the impact of Supplier integration on New product development performance”. Proceedings of the 48th Decision Sciences Institute Annual Meeting (DSI 2017) - Buyer Supply relationships: Supply Network (Vol. 1)
30. Moretto A., Patrucco A.S., Ronchi S. (2017). “Procurement organization in ETO companies: the SMEs perspective”. In Proceedings of: 26th IPSERA Conference, BALATONFUR, pp.1-10
 31. Patrucco, A.S., Luzzini D., Ronchi S., Walker H. (2016). “Organizational Configurations for Local Government Procurement”. In Proceedings of: The 76th Annual Meeting of the Academy of Management, pp.1-10
 32. Patrucco, A.S., Luzzini D., Ronchi S. (2016). “Centralizing or not? the role of eProcurement technologies in local government centralization programs”. In Proceedings of: 25th IPSERA Conference, DORTMUND, pp.1-10
 33. Patrucco, A.S., Luzzini D., Ronchi S., Walker H. (2015). “Designing Procurement Organization for Local Governments”. In Proceedings of: 21st International EUROMA Conference, Palermo, pp.1-10
 34. Patrucco A.S., Ronchi S., Essig M., Amann M., Glas A. (2014). “Strategies in Public Procurement: is there a deficit?”. In proceedings of 6th International Public Procurement Conference, pp. 1-10
 35. Patrucco, A.S., Luzzini D., Ronchi S. (2013). “Defining the purchasing strategy: an empirical exploration of its content and the relation with purchasing status and maturity”. In Proceedings of: 20th International EUROMA Conference, Dublin, pp.1-10.
 36. Patrucco, A.S., Luzzini D., Ronchi S. (2013). “A systematic literature review on public procurement: past trends, future developments”. In Proceedings of: 20th International EUROMA Conference, Dublin, pp.1-10
 37. Patrucco, A.S., Luzzini D., Ronchi S. (2012). “An overview of customer attractiveness: outcomes and antecedents”. In Proceedings of: 21st IPSERA Conference, NAPLES, pp.1-10
 38. Patrucco, A.S., Luzzini D., Ronchi S. (2012). “Supplier and Purchasing Function involvement in NPD: what are the effects?”. In Proceedings of: 19th International EUROMA Conference, Amsterdam, pp.1-10.

SEMINARS, WORKSHOPS AND CONFERENCE ORGANIZATION

Conference organization

- Scientific Committee: IPSERA Conference Barcelona April 3rd - April 5th 2023.
- Organizing committee: DSI Conference Houston 19th-21st November 2022.
- Scientific Committee: IPSERA Conference Knoxville March 29th - April 1st 2021.
- Scientific Committee: IPSERA Conference Knoxville 4-8th April, 2020 (postponed).
- Scientific Committee: IPSERA Conference Milan 14-17th April, 2019.
- Scientific Committee: IPSERA Conference Athens 25-28th March, 2018.

Workshop organization

- Workshop organizer: 9th International Research Study on Public Procurement, Ljubljana 8-10th September 2022.
- Workshop organizer: 8th International Research Study on Public Procurement, Cardiff 9-11th September 2019.
- Workshop organizer: 7th International Research Study on Public Procurement, Milan 25-27th September 2017.

Seminars/webinars/invited speeches

- February 2022 – Webinar “Job Order Contracting as a project delivery method: challenges and opportunities”, presenter with Ana-Maria Dimand and Randy Horn; Gordian and NIGP: The Institute of Public Procurement.
- July 2021 – Webinar “Estrategias de gestion de cadenas de abastecimiento post-pandemia”, presenter with Mejia Argueta C. and Rodrigues V.P.; LOGYCA and MIT global scale network
- July 2021 – Webinar “Emergency State Procurement during COVID-19”, presenter with Hanfield R.B., Zhaohui W., Yukins C., and Kull T.; National Association of State Procurement Officers.
- February 2021 - Invited speech: “Organizing procurement in project-based setting: opportunities and challenges”; CIPS MENA.
- December 2020 – Invited speech: “Post Covid-19 Supply chains: is agile the new normal?”; Universidad de las Americas faculty seminar, Quito.
- June 2020 – Invited speech: “The role of online purchasing platforms in government institutions” (as part of the online webinar: Opening online marketplaces to government micro-purchases”).
- March 2020 – Invited speech: “Pandemic and government response: the role of procurement”; NASPO congress (online webinar).
- December 2019 - Invited Speech: Universidad de las Ciencias Aplicadas CSCMP meeting, Lima.
- November 2018 - Invited Speech: Universidad de las Americas faculty seminar, Quito.
- June 2018 - Invited speech: “Innovation and Sustainability in the Public Sector: Process and Tools for an Effective Public Procurement for Innovation (PPI)”; Monash Business School Sustainability development workshop, Prato 25-28th June, 2018.
- July 2017 – Invited speech: “Supply Chain Management in the Defense industry”; Cranfield center for Defence and Acquisition.

GRANTS AND AWARDS

Grants and sponsored research

2023 – Transparency and Open Data in Public Procurement

Funding agency: European Union

Amount awarded: € 13,500

Activities: Analysis of procurement open data initiatives of EU member states and definition of best practices to promote transparency

2023 – Public Procurement Competences

Funding agency: NIGP: The Institute for Public Procurement

Amount awarded: \$ 7,500

Activities: analysis and mapping of the competences requires for procurement professionals and the requirements in job posting

2022-2023 – CIBER Faculty Research Award

Funding agency: FIU Business

Amount awarded: \$ 2,000

Activities: support for the research project “What is the right supply chain for your innovation project? An empirical exploration of the link between environmental uncertainty and innovation project management strategies”

2021-2022 – CIBER Faculty Research Award

Funding agency: FIU Business

Amount awarded: \$ 1,000

Activities: support for the research project “Where does social equity stand? A portfolio approach to federal contracting strategies during a global emergency”

International Research Study of Public Procurement (9th edition: Public Procurement resilience during crises)

Funding Agency: National Institute of Government Purchasing

Amount Awarded: \$ 10,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final report

2021 - Job Order Contracting as a project delivery method

Funding agency: Gordian

Amount awarded: \$ 5,000

Activities: analysis of the main characteristics of JOC use in governments compared to other project delivery methods; dissemination of results

2019-2020 - Penn State Oil&Gas research-industry connection

Funding agency: Penn State Erie

Amount awarded: \$ 7,000

Activities: analysis of the plastic industry supply chain in PA; understanding of the shoring phenomena and opportunities for the players in the oil and gas industry

Paul R. Lawrence Fellowship in Case research (<https://caseresearchfoundation.org/fellowship>)

Funding Agency: Case Research Foundation

Amount Awarded: \$ 2,000

Activities: Presentation and development of a teaching/research case to be published in HBR/Ivey/INSEAD

International Research Study of Public Procurement (8th edition: Public Procurement for Innovation)

Funding Agency: National Institute of Government Purchasing; CIPS UK

Amount Awarded: \$ 5,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final

report

International Research Study of Public Procurement (7th edition: Collaborative Public Procurement)

Funding Agency: National Institute of Government Purchasing; CIPS UK

Amount Awarded: \$ 5,000

Activities: Assisted in collection of data, analysis of data, connection for case studies and preparing final report

Penn State Affordable Course Transformation

Amount awarded: \$ 1,000

Activities: adaptation of the course materials for SCM 301 – Introduction to Supply Chain Management

Awards

- 2021 Journal of Purchasing and Supply Management – Outstanding Associate Editor Award
- 2020 Journal of Purchasing and Supply Management – Best Reviewer Award
- 2020 IPSERA conference – Best Reviewer Award
- 2019-2020 Penn State University – Advisory Board Faculty Excellence in Teaching Award
- 2020 Decision Science Institute – Best teaching case award (runner-up)
- 2018-2019 Penn State University – Advisory Board Faculty Research Award
- 2017 Politecnico di Milano Faculty Teaching Award
- 2013 EurOMA Best research paper award

SERVICE ACTIVITIES

Professional service:

Editorial responsibilities

- 2023 to date Social Media Editor, *International Journal of Operations and Production Management*
- 2023 to date Assistant to the Editor, *International Journal of Physical Distribution and Logistics Management*
- 2023-204 Guest Editor, *Electronic Markets* (special issue “Supply Chain Automation”)
- 2023-204 Guest Editor, *International Journal of Physical Distribution and Logistics Management* (special issue “The missing link between supply chain technologies and sustainability issues: advancing theory and practice”)
- 2022-2023 Guest Editor, *Journal of Business Logistics* (special issue “Agile, Adaptive, and Aligned (AAA) Supply Chains for Enhanced Responsiveness: Implications for Theory and Practice”)
- 2022-2023 Guest Editor, *Public Management Review* (special issue “Strategic public procurement: a public management perspective”)
- 2022-2023 Guest Editor, *Industrial Marketing Management* (special issue “Technology-enabled multi-sided platforms in B2B settings: challenges and opportunities for supply chain ecosystems”)

- 2021-2022 Guest Editor, *Journal of Purchasing and Supply Management* (special issues “PSM learning from the pandemic”; Full-Length papers)
- 2020-2021 Guest Editor, *Journal of Purchasing and Supply Management* (special issues “PSM learning from the pandemic”; Notes & Debates)
- 2019-2020 Guest Editor, *Journal of Public Procurement* (special issue “Public procurement as a government policy lever”)
- 2020 to date Associate Editor, *Journal of Purchasing and Supply Management*
- 2021 to date Editorial review board, *Journal of Supply Chain Management*
- 2021 to date Editorial review board, *International Journal of Logistics: Research and Applications*

Reviewer for:

Operations and Supply Chain Management Journals

International Journal of Operations and Production Management; Journal of Purchasing and Supply Management; Supply Chain Management: an international journal; International Journal of Production Research; International Journal of Production Economics; IEEE Transaction in Engineering Management; Industrial Marketing Management; Production Planning and Control; International Journal of Logistics Management; International Journal of Logistics: Research and Applications; Journal of Manufacturing Technology Management; Operations management research; Journal of Cleaner Production

2013 to date

Public Administration and Management Journals

Public Administration Review; Public Management Review; Public Administration; Public Performance and Management Review; Public Money and Management; International Journal of Public Administration; International Journal of Public Sector Management; Journal of Public Procurement

Innovation Management Journals

R&D Management; Journal of Knowledge Management; Technology Analysis and Strategic management; Journal of Workplace Learning

Other services to the discipline and profession

- 2023 to date University Committee, Member, *Institute for Supply Management*
- 2022 Doctoral Consortium Coordinator, *DSI Conference*

University Service

Florida International University

- 2023 to date Bylaws Policy Committee, Member, *Department of Marketing and Logistics*
- 2022-2023 TT Marketing Faculty Search Committee, Member, *Department of Marketing and Logistics*
- 2021 to date Endowed Professorship Committee, Member, *College of Business*
- 2021 to date Graduate Faculty Evaluation Committee, Member, *Department of Marketing and Logistics*

Penn State University

2017-2020 Program Coordinator, *Department of Project and Supply Chain Management*

2017-2020 Committee Member, EDGE, *PSU Commonwealth Campuses*

2017-2020 Academic coach for the Men soccer team, *PSU Beaver Campus*

2017-2020 Alternate Ombudsperson, *PSU Beaver Campus*

2017-2020 Advising Council Committee, *PSU Beaver Campus*

Student supervision

DBA students: 10 as Academic Mentor (2020 to date)

Master students: 12 as main supervisor, 36 as tutor (2013 – to date)

Bachelor students: 41 as Academic Advisor (2017 - to date)

Memberships in Professional Organizations

Production and Operations Management Society (POMS)

International Purchasing and Supply Education Research Association (IPSERA)

European Operations Management Association (EurOMA)

Decision Science Institute (DSI)

National Institute of Government Purchasing (NIGP)

Institute for Supply Management (ISM)

INDUSTRY AND COMMUNITY ENGAGEMENT PROJECTS

Executive education teaching for companies (ABB, Astaldi, AXA, Danieli, Edison, Fincantieri, Ferragamo, Gucci, Mediaset, Pirelli, Salvagnini, Solvay, Unicredit)

Executive education**Supply chain and purchasing management**

2015 – 2022 ABB, Astaldi, Fincantieri, Ferragamo, Gucci, Mediaset, Pirelli, Salvagnini,

Project management

AXA, Danieli, Edison, Solvay, Unicredit

Consultancy projects

2023 **NIGP, external academic advisor**

Map and Analysis of procurement workforce competences

2021 – 2022 **Gordian, external academic advisor**

- Evaluation of Job Order Contracting as a project delivery method
Portugal Ministry of Health, external academic consultant
 2019 – 2020 Member of the Health Procurement evaluation taskforce (with University of Lisbon)
 Design of an evaluation methodology for procurement in Portuguese health institutions
- Bechtel Corporation and Shell, external academic consultant**
 2018 – 2020 SCM processes analysis and reengineering
 Analysis and redesign of truck receiving and materials management processes for construction warehouse
- Salvagnini, external academic consultant**
 2017-2018 Procurement process and organization redesign
 Review of company spending and redesign of the procurement process and organization
- Astaldi, external academic consultant**
 2016-2017 Purchasing organization redesign
 Redesign of purchasing organization, level of centralization of purchasing category and supplier relationship improvement
- AXA, external academic consultant**
 2015-2017 Corporate University Design
 Design of the Corporate University structure and content for competences and career development of internal resources
- Luxottica, external academic consultant**
 2016 Supply base relocation
 Design of the supply strategy and network after the decision to relocate production in other Chinese regions
- Leonardo Helicopters, external academic consultant**
 2015-2016 Vendor evaluation systems redesign
 Design and implementation of a vendor evaluation system, for qualification and vendor rating
- Politecnico di Milano eGovernment Observatory, consultant**
 2015-2016 Research collaborations for the Italian local government association
 Exploratory analysis, case studies, survey of egovernment practices in Italian Regions and Local Government
- IBM, external academic consultant**
 2013-2015 CPO Innovation community
 Virtual as well as physical community of purchasing officers. Workshops are organized about three times a year around most recent topics of interest
- Moncler, external academic consultant**
 2014 Spend optimization
 Analysis, classification and rationalization of indirect spending, and design

- of action plan for purchasing improvement
Welsh Government, external academic consultant
- 2013-2014 Procurement Fitness Check (Cardiff Business School)
 Assessment and evaluation of procurement department and management of
 Welsh Local Governments
IBM, external academic consultant
- 2012-2013 Eprocurement Value assessment
 Financial and non-financial value assessment of electronic purchasing tools,
 from the point of view of the vendor.

INDUSTRY EXPERIENCE

- 2011 **Accenture Management Consulting**
 Business Analyst – Supply Chain and Operations
- 2010 **McKinsey & Company**
 Marketing analyst - Internship

OTHER COMPETENCIES AND SKILLS

Language skills

- *Italian* - Native speaker
- *English* – Fluent in writing and speaking
- *Spanish* – Fluent in writing and speaking
- *French* - Good in writing; basic speaking

Certified Professional indoor cycling instructor